

# A Correlation: ILLINOIS Academic Standards and Junior Achievement Middle School Programs

Updated October 2021

Illinois Social Science Standards

Workplace Skills Standards

Pace Expectations

Illinois Career Student Competencies

Common Core State Standards Included

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#### Overview

Junior Achievement programs offer a multidisciplinary approach that connects learning across social studies disciplines, such as economics, geography, history, government, and civics, while incorporating mathematical concepts and reasoning and language arts skills. This list is not meant to be exhaustive or intended to suggest that a JA program will completely address any given standard but is designed to show how it can enhance or complement efforts to do so. The flexibility of the programs and supplementary materials allow specific content or skills to be addressed in depth by the teacher and/or business volunteer as needed.

In this document, Junior Achievement programs are correlated to the New Illinois Learning Standards for Social Science for grades 6-8 as well as the Common Core State Standards in English/ Language Arts and mathematics and the Illinois Workplace Skills and Career Development Competencies. Alternate delivery methods, such as student self-guided, cover the same learning objectives for social studies standards and the JA Pathway Competencies. However, the varied implementation models may cause slight variation in English Language Arts and Mathematics correlations.

#### **JA Middle Grades Programs**

<u>JA Economics for Success</u>® provides practical information about personal finance and the importance of identifying education and career goals based on a student's skills, interests, and values.

<u>JA Global Marketplace</u><sup>®</sup> Blended Model introduces students to the global marketplace and the ways in which countries buy and sell from each other. Through completion of this program, students will gain an understanding of the role of producers and consumers in the interconnected global market.

<u>JA It's My Business</u><sup>®</sup> Blended Model provides middle school students an opportunity to experience the initial steps necessary to start a business. New program content provides an authentic entrepreneurial experience for students, with each session building up to a product-pitch competition

<u>JA It's My Future</u>® Blended Model offers middle school students' practical information to help prepare them for the working world. Students develop the personal-branding and job-hunting skills needed to earn a job.

<u>JA Inspire</u><sup>TM</sup> is more than a career fair, it brings together the business community and local schools and is designed to help launch middle school students into their futures: high school, college, and careers beyond. (Grades 6-8)

<u>JA Career Exploration Fair</u><sup>TM</sup> is an event where students learn about a range of career options across multiple career clusters. (Grades K-12

<u>JA Career Speakers Series</u><sup>TM</sup> In JA Career Speakers Series, a volunteer guest speaker visits the classroom and shares information about his or her career, work, and education experience. (Grades K-12)

JA Excellence through Ethics<sup>TM</sup> Through JA Excellence through Ethics, students will learn the importance of ethics and ethical decision-making and how ethical and unethical choices affect everyone in a community. (Grades 6-12)

<u>JA It's My Job</u><sup>TM</sup> (Soft Skills) will help students understand the value of professional communication and soft skills, making them more employable to future employers across multiple career clusters. (Grades 6-12)



## JA Economics for Success

Session Descriptions	Social Studies Standards	Work and Career Standards	Common Core ELA	Common Core Math
Session One: Mirror, Mirror  Students make choices to better understand the concept of self-knowledge as they consider education, careers, and other life choices.  Objectives: Students will:  Use personal reflection to explain self-knowledge Apply their skills, interests, and values to help determine a potential career path	Social Sciences SS.IS.1.6-8 SS.IS.3.6-8 SS.EC.FL.1.6-8.LC	Career Student Competencies Explain how needs can be met in work and in leisure time	Grade 6 RI.6.2,4,7 SL.6.1-2 L.6.1,3,4  Grade 7 RI.7.2,4 SL.7.1,2 L.7.1,3,4  Grade 8 RI.8.2,4 SL.8.1 L.8.1,3,4	
Session Two: Be a Success  Students learn how to set goals for their financial future. They play the "Be A Success Game" to see the connection between personal finance, education, and careers.  Objectives: Students will:  Identify the connection between goal setting, personal finance, education, and career choices Apply decision making to education and career choices	Social Sciences SS.EC.FL.1.6-8.LC SS.EC.1.6-8.LC SS.EC.1.6-8.MdC	Career Student Competencies Predict ways in which some present careers may be different in the future	Grade 6 RI.6.4 SL.6.1,2 L.6.1,3,4  Grade 7 RI.7.4 SL.7.1,2 L.7.1,3,4  Grade 8 RI.8.4 SL.8.1 L.8.1,3,4	Grade 6 6.NS3 6.NS.C.5
Session Three: Keeping Your Balance Students receive Occupation Cards and observe how different jobs provide different monthly salaries. Based on those monthly salaries, students evaluate the opportunity cost when making budget decisions.  Objectives: Students will:  Recognize that a balanced budget is important for all workers Define the term income and differentiate between gross and net income Name ways to balance a budget	Social Sciences SS.EC.1.6-8.LC SS.EC.1.6-8.MdC SS.EC.FL.1.6-8.MdC		Grade 6 RI.6.4,7 SL.6.1 L.6.1,3,4  Grade 7 RI.7.4 SL.7.1 L.7.1,3,4  Grade 8 RI.8.4 SL.8.1 L.8.1,3,4	Grade 6 6.NS.B.3 6.NS.C.5 Grade 7 7.RP.A.3



### JA Economics for Success

Session Descriptions	Social Studies Standards	Work and Career Standards	Common Core ELA	Common Core Math
Session Four: Savvy Shopper  Students examine how consumers pay for goods and services. They discuss the advantages and disadvantages of using debit and credit cards.  Objectives: Students will:  Identify the differences between debit and credit cards  Explain the advantages and disadvantages of both cards  Recognize the importance of taking personal responsibility for financial decisions	Social Sciences SS.EC.FL.1.6-8.MdC SS.EC.FL.1.6-8.MC		Grade 6 RI.6.4,7 SL.6.1 L.6.1,3,4  Grade 7 RI.7.4 SL.7.1 L.7.1,3,4  Grade 8 RI.8.4 SL.8.1 L.8.1,3,4	Grade 6 6.NS.B.3 6.NS.C.5 Grade 7 7.RP.A.3
Session Five: Keeping Score  Students examine how a credit score is determined and learn about the consequences of a positive and negative credit report.  Objectives: Students will:  Describe the favorable or unfavorable consequences of a high or low personal credit score Explain actions that cause a credit score to go up or down	Social Sciences SS.EC.FL.2.6-8.MC		Grade 6 RI.6.4,7 SL.6.1 L.6.1,3,4  Grade 7 RI.7.4 SL.7.1 L.7.1,3,4  Grade 8 RI.8.4 SL.8.1 L.8.1,3,4	Grade 6 6.NS.B.3 6.NS.C.5
Session Six: What's the Risk?  Students learn that life involves risk and that insurance and personal responsibility help to reduce the financial consequences of loss or injury.  Objectives:  Students will:  Explore the cost and consequence of risk  Explain how insurance provides a method to minimize financial risk  Identify the opportunity cost of having insurance  Assess how personal responsibility plays a part in minimizing risk	Social Sciences SS.EC.FL.2.6-8.MC		Grade 6 SL.6.1 L.6.1,3,4  Grade 7 SL.7.1 L.7.1,3,4  Grade 8 SL.8.1 L.8.1,3,4	



Session Details	Social Studies Standards	Work and Career Standards	Common Core
Session One: Business and Customer  Students learn about the relationship between businesses, their customers, and the mutually beneficial exchange of products and services.  Objectives: Students will:  Identify what a business gains from an exchange with a customer Identify what a customer gains from an exchange with a business Define ethics and ethical dilemma (Deeper Look) Identify the stakeholders of a business. Evaluate whether the actions of a business, which had positive or negative implications to stakeholders, were ethical (Deeper Look)	Social Science-6-8 SS.IS.1.6-8: Create essential questions to help guide inquiry about a topic. SS.G3.6-8.MdC: Explain how changes in transportation and communication influence the spatial connections among human settlements and affect the spread of ideas and culture. SS.EC.2.6-8.LC: Analyze the role of innovation and entrepreneurship in a market economy.	Illinois Workplace Skills Standards K3 Recognize impact of technological changes on tasks and people.	Grade 6 RI.6.4 RI.6.7 W.6.4 SL.6.1-2 L.6.1-6 Grade 7 RI.7.4 W.7.4 SL.7.1-2 L.7.1-6 Grade 8 RI.8.4 W.4 SL.8.1-2 L.8.1-6
Session Two: Business and Culture  Students learn that businesses must understand cultural differences to meet customers' needs and make a profit in different countries.  Objectives:  Students will:  Identify business-related, cultural differences throughout the world  Explain the need for international businesses to consider their customers' cultural differences to provide for the customer and make a profit  Identify cultural differences throughout the world that affect social interaction and communication	Social Science-6-8 SS.G2.6-8.MdC: Compare and contrast the cultural and environmental characteristics of different places or regions.  Social Emotional Learning Standards 1B.3a. Analyze how personal qualities influence choices and successes. 2A.3b. Analyze how one's behavior may affect others. 2.B. Recognize individual and group similarities and differences.	Illinois Workplace Skills Standards D1 Communicate orally with others. D4 Following written directions. F2 Identify positive behavior. F3 Identify company dress and appearance standards. F6 Identify how to treat people with respect.	Grade 6 RI.6.1 RI.6.4 RI.6.7 W.6.4,7 SL.6.1-2 SL.6.4 L.6.1-6 Grade 7 RI.7.1 RI.7.4 W.7.4,7 SL.7.1-2 SL.7.4 L.7.1-6 Grade 8 RI.8.1 RI.8.4 W.8.4,7 SL.8.1-2 SL.8.4 L.8.1-6



Session Details	Social Studies Standards	Work and Career Standards	Common Core
Session Three: Global Trade Students learn that businesses trade to obtain products and services that customers want or need. Students will learn about imports and exports, examine the ways technology has improved international trade and participate in a global trade game.  Objectives: Students will:  Identify reasons why countries trade Demonstrate that countries benefit more from trade than from trying to meet all their own needs Apply key terms related to trade. Describe how improvements in technology can influence international trade	Social Science-6-8 SS.G.1.6-8.LC: Use geographic representations (maps, photographs, satellite images, etc) to explain the relationships between the locations (places and regions) and changes in their environment. SS.G.1.6-8.MdC: Use mapping and graphing to represent and analyze spatial patterns of different environmental and cultural characteristics.	Illinois Workplace Skills Standards D1 Communicate orally with others. K3 Recognize impact of technological changes on tasks and people. J9 Apply ethical reasoning.	Grade 6 RI.6.4 W.6.4 SL.6.1-2 SL.4 L.6.1-6 Grade 7 RI.7.4 W.7.4 SL.7.1-2 SL.7.4 L.7.1-6 Grade 8 RI.8.4 W.8.4 SL.8.1-2 SL.8.4 L.8.1-4 L.8.6
Session Four: Why Countries Specialize  Students learn that businesses in different countries specialize by focusing their efforts on specific resources or producing smaller parts of a product.  Objectives: Students will:  Define specialization Analyze examples of international trade to explain why modern countries cannot provide for all their wants and needs Show how events and decisions in one country have a causal relationship with, and produce an effect on, customers in another country	Social Science-6-8  SS.EC.1.6-8.MdC: Explain how external benefits and costs influence choices.  SS.EC.1.6-8.MC: Explain how changes in supply and demand cause changes in prices and quantities of goods and services, labor, credit, and foreign currencies.	Social Emotional Learning Standards  2.C Use communication and social skills to interact effectively with others.  3.B Apply decision-making skills to deal responsibly with daily academic and social situations.  Illinois Workplace Skills Standards  D1 Communicate orally with others.  F1 Assess business image, products, and/or services.  H1 Identify the problem.  H2 Identify solutions to a problem and their impact.  H3 Employ reasoning skills.	ELA Grade 6 RI.6.1,4,7 SL.6.1-2 L.6.1,3,4,6 Grade 7 RI.7.1,4 SL.7.1-2 L.7.1,3,4,6 Grade 8 RI.8.1,4 SL.8.1-2 L.8.1,3,4,6 MATH 6.NSA.3 6.RP.3 7.RP.2 7.NS.3 Mathematical Practices 1-2 4-7



Session Details	Social Studies Standards	Work and Career Standards	Common Core
Session Five: Trade Barriers  Students explore the types of restrictions that governments place on international trade. They learn about tariffs, quotas, subsidies, and standards and how these barriers affect governments, businesses, and customers.  Objectives: Students will:  Identify examples of trade barriers Analyze the consequences of trade barriers on businesses, employees, and customers Explain why balance of trade matters to businesses, customers, and employees	Social Science-6-8  SS.EC.3.6-8.MdC: Explain barriers to trade and how those barriers influence trade among nations.  SS.CV.2.6-8.LC: Describe the origins, purposes, and impact of constitutions, laws, treaties, and international agreements.  SS.CV.6.6-8.LC: Determine whether specific rules and laws (both actual and proposed) resolve the problems they were meant to address.	Illinois Workplace Skills Standards H2 Identify solutions to a problem and their impact. H3 Employ reasoning skills. H4 Evaluate options.	ELA Grade 6 RI.6.4 W.6.4 SL.6.1-2 L.6.1-6 Grade 7 RI.7.4 W.7.4 SL.7.1-2 L.7.1-6 Grade 8 RI.8.4 W.8.4 SL.8.1-2 L.8.1-6
Session Six: Currency Students explore the concept of international currencies. They learn about variable exchange rates, currency converters, and how to compare the prices of products from around the world.  Objectives: Students will:  Define currency and exchange rate Recognize that different countries have different forms of currency Recognize that each currency has a different value, which is determined through a variable exchange rate	Social Science-6-8 SS.EC.1.6-8.LC: Explain how economic decisions affect the well-being of individuals, businesses and society.	Illinois Workplace Skills Standards J1 Identify established rules, regulations, and policies. J2 Practice time management. J7 Demonstrate a willingness to learn	ELA Grade 6 RI.6.4,7 SL.6.1-2 L.6.1 L.6.3-6 Grade 7 RI.7.4 SL.7.1-2 L.7.1 L.7.3-6 Grade 8 RI.8.4 SL.8.1-2 L.8.1 L.8.3-6



Session Details	Social Studies Standards	Work and Career Standards	Common Core
Session Seven: Global Workforce Students take on the role of international business owners reviewing the skills and experience of potential employees.  Objectives: Students will:  Describe how businesses can use modern technology and communication tools to locate highly qualified employees at the most advantageous wages  Express specific steps that would need to be taken to obtain work in another country  Recognize the value of a second language for future job opportunities	Social Science-6-8 SS.CV.1.6-8.LC: Identify roles played by citizens (examples: voters, jurors, taxpayers, military, protesters and office holders). SS.EC.FL.1.6-8.LC: Analyze the relationship between skills, education, jobs, and income.	IL Career Student Competencies Predict what they need to know to find a satisfying career in the future.  Illinois Workplace Skills Standards B1 Locate employment opportunities. B1 Identify job requirements. B2 Locate resources for finding employment.	Grade 6 RI.6.1 RI.6.4 RI.6.7 W.6.4 SL.6.1-2 SL.6.4 L.6.1-6  Grade 7 RI.7.1 RI.7.4 W.7.4 SL.7.1-2 L.7.1-6  Grade 8 RI.8.1,4 W.8.4 SL.8.1-2 L.8.1-6



# JA It's My Business!

Session Details	Social Studies Standards	Work and Career Standards	Common Core ELA
Session One: Entrepreneurs  Students learn about the relationship between entrepreneurs, their businesses, and the products and services they offer, and then take an entrepreneurial characteristics inventory to assess their own entrepreneurial skills and interests.  Objectives:  Students will:  Define entrepreneurship and social entrepreneurship Describe the relationship between a business and its products and service Identify entrepreneurial characteristics and recognize them, in varying degrees, in themselves	Social Sciences SS.IS.1.6-8: Create essential questions to help guide inquiry about a topic. SS.EC.2.6-8.LC: Analyze the role of innovation and entrepreneurship in a market economy.	IL Career Student Competencies  Describe their present skills and predict their future skills  Illinois Workplace Skills Standards  A1 Match interest to employment area.  A4 Match personality type to job area	Grade 6 RI 6.4,7 SL.6.1-2 L.6.1-6  Grade 7 RI.7.4,7 SL.7.1-2 L.7.1-6  Grade 8 RI.8.4 SL.8.1-2 L.8.1-5
Session Two: Market and Need  Students are introduced to young entrepreneurs who have successfully met an identified market need, and then created a new product to meet the need. Students work in groups to brainstorm current needs within different product categories.  Objectives:  Students will:  Define market and need Explain the importance of identifying market and need when developing new product or service ideas	Social Sciences  SS.EC.2.6-8.LC: Analyze the role of innovation and entrepreneurship in a market economy.	Illinois Workplace Skills Standards D1 Communicate orally with others. D5 Ask questions about tasks. M1 Identify style of leadership used in teamwork. M2 Work with team members. M3 Complete a team task.	Grade 6 RI.6.1,4,7 SL.6.1-2 SL.6 4 L.6.1-6  Grade 7 RI. 7.1,4,7 SL.7.1-2 SL.7.4 L.7.1-6  Grade 8 RI.8.1,4 SL.8.1-2 SL.8.4 L.8.1-5



# JA It's My Business!

Session Details	Social Studies Standards	Work and Career Standards	Common Core ELA
Session Three: Innovative Ideas Students learn about innovative idea generation and examine cutting-edge products. Working in groups, students brainstorm their own product ideas and use graphic organizers to capture them.  Objectives: Students will:  Explain innovation and recognize it as a necessary entrepreneurial skill when starting a business  Participate in creative idea generation, from brainstorming to defending and selecting an idea	Social Sciences SS.EC.2.6-8.LC: Analyze the role of innovation and entrepreneurship in a market economy.	Illinois Workplace Skills Standards H2 Identify solutions to a problem and their impact. K2 Demonstrate basic knowledge of computing.	Grade 6 RI.6.1 RI. 6.4 RI.6.7 SL.6.1-2 SL.4-5 L.6.1-6  Grade 7 RI.7.1 RI.7.4 RI.7.7 SL.7.1-2 SL.7.4-5 L.7.1-6  Grade 8 RI.8.1 RI.8.4 SL.8.1-2 SL.8.4-5 L.8.1-5
Session Four: Testing the Market Students learn about the importance of obtaining market feedback about new product ideas. They will examine various survey question types and determine whether questions yield useful product feedback, and then practice developing survey questions in groups.  Objectives: Students will:  Discuss the importance of market research in the product development process Describe multiple types of survey questions	Social Sciences  SS.IS.2.6-8: Ask essential and focusing questions that will lead to independent research.  SS.EC.1.6-8.MdC: Explain how external benefits and costs influence choices.	Illinois Workplace Skills Standards H3 Employ reasoning skills. H4 Evaluate options. H5 Set priorities. M1 Identify style of leadership used in teamwork. M2 Work with team members. M3 Complete a team task.	Grade 6 RI.6.1 RI.6.4 RI.6.7 W.6.4 SL.6.1-2 L.6.1-6  Grade 7 RI.7.1 RI.7.4 RI.77 W.7.4 SL.7.1-2 L.7.1-6  Grade 8 RI. 8.4 W.8.4 SL.8.1-2 L.8.1-5



# JA It's My Business!

Session Details	Social Studies Standards	Work and Career Standards	Common Core ELA
Session Five: Design and Prototype Students learn about product design and the prototype process. Each student will create a product sketch to show the features and explain the purpose of his or her product.  Objectives: Students will:  Represent a product idea and its features by using rough sketches and drawings  Recognize sketches as an important first step in the prototype process	Social Sciences SS.EC.2.6-8.LC: Analyze the role of innovation and entrepreneurship in a market economy.	Illinois Workplace Skills Standards H6 Select and implement a solution to a problem. J2 Practice time management. J3 Assume responsibility for decisions and actions. J5 Display initiative.	Grade 6 RI.6.4 RI.6.7 W.6.4 SL.6.1-2 SL.6.4-5 L.6.1-6  Grade 7 RI.7.4 RI.7.7 W.7.4 SL.7.1-2 SL.7.1-6  Grade 8 RI. 8.4 W.8.4 SL.8.1-2 SL.8.4-5 L. 8.1-5
Session Six: Seek Funding  Students learn how to plan and deliver a pitch presentation with the intent of attracting potential investors. In a mock competition, groups will pitch their product idea to guest judge(s) who will award teams with ceremonial startup funds.  Objectives: Students will:  Describe the elements that make a strong pitch presentation  Work together to create and deliver a product pitch for potential funding	Social Sciences  SS.EC.FL.2.6-8.MdC: Explain the correlation between investors, investment options (and associated risks), and income/wealth.  SS.EC.FL.2.6-8.MC: Analyze the relationship between financial risks and protection, insurance and costs.  SS.IS.7.6-8: Critique the structure and credibility of arguments and explanations (self and others).	Illinois Workplace Skills Standards J2 Practice time management. J4 Exhibit pride. L1 Respond to praise or criticism. L5 Display a positive attitude.	Grade 6 RI,6.4 RI,6.7 W.6.4 SL.6.1-2 SL.6.4-5 L.6.1-4  Grade 7 RI.7.4 RI.77 W.7.4 SL.7.1-2 SL.7.1-4  Grade 8 RI.8.4 W.8.4 SL.8.1-2 SL.8.4-5 L.8.1-5



### JA It's Future

Session Details	Social Studies Standards	Work and Career Standards	Common Core ELA
Session One: My Brand  Students learn that they have their own personal brand and that the brand they build today will reflect on them in the future. They examine well-known logos to learn how individuals and companies create their brands and build their reputations. They assess their personal characteristics to define their own brands and then develop logos to represent themselves.  Objectives:  Students will:  Describe the elements of a brand Recognize the ability of personal branding to build a positive reputation, for their personal life as well as for their future career Design a logo that expresses their personal brand	Social Sciences SS.IS.1.6-8: Create essential questions to help guide inquiry about a topic.  IL Career Student Competencies Describe their present skills and predict their future skills	Illinois Workplace Skills Standards F1 Assess business image, products, and/or services. F4 Participate in meetings in a positive and constructive manner. Career Student Competencies Compare their characteristics & abilities with those of others, and identify their strengths	Grade 6 RI.6.4 RI.6.7 SL.6.1-2 SL.6.4-5 L.6.1-6  Grade 7 RI.7.4 SL.7.1-2 SL.7.4-5 L.7.1-6  Grade 8 RI. 8.4 SL.8.1-2 SL.8.1-6
Session Two: Career Paths and Clusters  Students are introduced to the 16 career clusters and the pathways through them. They take a career interest survey and learn about potential jobs within their preferred clusters. They then share job information with other members of the class and discuss the importance of all jobs within a community.  Objectives:  Students will:  Define careers cluster. Identify jobs in specific career clusters to explore further Recognize the interconnectivity and value of all types of jobs	Social Sciences SS.IS.2.6-8: Ask essential and focusing questions that will lead to independent research.	IL Career Student Competencies Predict what they need to know to find a satisfying career in the future.  Illinois Workplace Skills Standards A1 Match interest to employment area. A4 Match personality type to job area. A6 Identify career information from counseling sources.  PaCE A student should know the concept of career clusters for further exploration.	Grade 6 RI.6.1,4,7 SL.6.1-2 SL.6.4-5 L.6.1-6  Grade 7 RI.7.1,4 SL.7.1-2 SL.7.4 L.7.1-6  Grade 8 RI.8.1 RI.8.4 SL.8.1-2 SL.8.4 L.8.1-6
Session Three: High-Growth Careers  Students learn about the importance of being aware of which fields are growing and which are declining when making decisions about their own careers. They play a game that introduces information about high-growth job fields.  Objectives: Students will:  Identify specific careers that are forecast to have high- growth rates Consider a variety of factors when selecting a career	Social Sciences SS.EC.2.6-8.MdC: Describe the roles of institutions, such as corporations, non-profits, and labor unions in a market economy.	Illinois Workplace Skills Standards A6 Identify career information from counseling sources.  Predict the ways in which some present careers may be difference in the future  PaCE A student should know possible career clusters of interest.	Grade 6 RI.6.1,4,7 SL.6.1-2 L.6.1-6  Grade 7 RI.7.1,4 SL.7.1-2 L.7.1-6  Grade 8 RI.8.1,4 SL.8.1-2 L.8.1,3,4



### JA It's Future

Session Details	Social Studies Standards	Work and Career Standards	Common Core ELA
Session Four: Career Mapping  Students learn how early experiences can build transferable skills that contribute to future job success. Students look at the lives of celebrities and their paths to success, focusing on early experiences.  They learn about career maps by examining a sample and then creating their own.  Objectives:  Students will:  Identify jobs in specific career clusters that they would like to explore further. Plan significant milestones they need to reach to earn a particular job	Social Sciences SS.EC.FL.1.6-8.LC: Analyze the relationship between skills, education, jobs, and income.	Illinois Workplace Skills Standards A1 Match interest to employment area. A5 Match physical capabilities to job area. J2 Practice time management. J3 Assume responsibility for decisions and actions. J4 Exhibit pride. J5 Display initiative.  PaCE A student should know the relationship between community service/extracurricular activities and postsecondary/career goals.	Grade 6 RI.6.4 RI.6.7 W.6.4 SL.6.1-2 SL.6.4-5 L.6.1-6  Grade 7 RI.7.4 W.7.4 SL.7.1-2 SL.7.4-5 L.7.1-6  Grade 8 RI.8.4 W.8.4 SL.8.1-2 SL.4-5 L.8.1-6
Session Five: On the Hunt  Students are introduced to the basics of looking for and applying and interviewing for a job. They play a game in which they must identify two truths and a myth about the job search process. They also learn the fundamentals of creating a resume and engage in simulation in which they identify appropriate skills for various jobs and decide upon the right section of a resume to highlight those skills.  Objectives:  Students will:  Recognize basic job-hunting techniques, including looking for a job, applying, interviewing, and listing references  Recognize the importance of personal presentation and making a good impression, on paper and in person.  Recognize the basic construction of a resume and skills that should be highlighted on a resume.	SS.CV.1.6-8.MdC. Describe the roles of political, civil, and economic organizations in shaping people's lives.	Illinois Workplace Skills Standards B1 Identify job requirements. B2 Locate resources for finding employment. B4 Prepare for job interview. B11 Identify attire for job interview. D1 Communicate orally with others. D4 Following written directions. D5 Ask questions about tasks. F2 Identify positive behavior. F3 Identify company dress and appearance standards	Grade 6 RI.6.1 RI.6.4 RI.6.7 SL.6.1-2 SL.4 L.6.1-6  Grade 7 RI.7.1 RI. 7.4 SL.7.1-2 SL.7.4 L.7.1-4  Grade 8 RI.8.1 RI.8.4 SL.8.1-2 SL.8.4 L.8.1-4



### JA It's Future

Session Details	Social Studies Standards	Work and Career Standards	Common Core ELA
Session Six: Soft Skills  Students learn about the differences between technical and soft skills and why both are essential for keeping a job.  Students will also complete a soft skills self-evaluation to determine which skills they already have and which they can work toward. Finally, they will role-play situations that require strong soft skills.  Objectives:  Students will:  Define and differentiate between technical skills and soft skills Identify specific soft skills they already possess and those they need to improve	NA	IL Career Student Competencies  Predict what they need to know to find a satisfying career in the future.  Describe their present skills and predict their future skills.  Illinois Workplace Skills Standards  F2 Identify positive behavior.  F6 Identify how to treat people with respect.	Grade 6 RI.6.4,7 SL.6.1-2 SL.6.4-5 L.6.1-6  Grade 7 RI.7.4 SL.7.1-2 SL.7.4-5 L.7.1-6  Grade 8 RI.8.4 SL.8.1-2 SL.8.4-5 L.8.1-6



# JA Inspire

Session Descriptions	Social Studies Standards	Work and Career Standards	Common Core ELA
Session One: Career Planning Starts with You  Through close examination of specific skills and career clusters, students learn the key factors to investigate career planning, skills, interests, work priorities, and job outlooks.  Objectives: Students will:  Recognize career clusters that match their skills and interests.  Assess their soft skills and identify need for improvement.  Identify industries and jobs that offer opportunities.	NA	Student Competencies  Describe what motivates them to perform well  Compare their characteristics & abilities with those of others, and identify their strengths.  Illinois Workplace Skills Standards  A1 Match interest to employment area.  A3 Match attitudes to job area.  A4 Match personality type to job area.  A5 Match physical capabilities to job area  A6 Identify career information from counseling sources.  E1 Describe responsibilities of employee.	Reading for Informational Text RI 1 RI 4 RI 7 Speaking and Listening SL 1 SL 2 Language L 3 L 4 L 6
Session Two: Making the Most of JA Inspire  In this session, students refine a plan for the event. If possible, encourage students to spend additional time outside of class researching the participating companies.  Objectives:  Students will:  Identify companies that they want to learn more about at the JA Inspire event. Three is a good number.  Prepare questions that they want to ask and practice asking them.  Create an elevator pitch—a statement that explains why they are interested in a company or a job and what they have to offer and helps to connect them with the company volunteers.  Express their expectations of the upcoming event.	Social Sciences SS.IS.2.6-8: Ask essential and focusing questions that will lead to independent research.	Student Competencies  Describe what motivates them to perform well	Speaking and Listening SL 1 SL 2  Writing W 4 W 7 W 8  Language L 3 L 4 L 6
Session Three: JA Inspire Event  During the JA Inspire expo, students participate in hands-on activities, often using equipment or tools used on a job.  Objectives: Students will:  Make connections with adults who have jobs in careers that interest them.  See the connection between high school programming choices and careers.  Collect information about the education required to be successful in a job.  Practice soft skills.	Social Sciences SS.IS.2.6-8: Ask essential and focusing questions that will lead to independent research. SS.EC.2.6-8.MdC. Describe the roles of institutions, such as corporations, non-profits, and labor unions in a market economy.	Student Competencies  Predict the ways in which some present careers may be difference in the future  Illinois Workplace Skills Standards  D1 Communicate orally with others.  D4 Following written directions.  D5 Ask questions about tasks.	Reading for Informational Text RI 1 RI 4 RI 7 Speaking and Listening SL 1 SL 2 Language L 3 L 4 L 6



# JA Inspire

Session Descriptions	Social Studies Standards	Work and Career Standards	Common Core ELA
Session Four: Debrief and Next Steps  Students reflect on what they have learned and identify next steps to further define their academic choices and career path. They also compose a thank you note to a chosen company.  Objectives:  Students will:  Evaluate personal goals and priorities based on their experience at the JA Inspire event.  Identify next steps, including exploration of high school coursework and other research.  Understand relevant business communication practices.	SS.IS.6.6-8.LC.  Construct arguments using claims and evidence from multiple sources, while acknowledging their strengths and limitations.	Student Competencies  Explain how needs can be met in work and in leisure time	Reading for Informational Text RI 1 RI 4 RI 7 Speaking and Listening SL 1 SL 2 Writing W 3 W 4 W 5 Language L 3 L 4 L 6



# JA Career Exploration Fair

Session Descriptions	Social Studies Standards	Work and Career Standards	Common Core ELA
Pre-Fair Session: What Sets You Apart?  Students reflect on their abilities, interests, and values as they consider future career choices.  Objectives: Students will:  Define careers. Differentiate between abilities (skills) and values. Identify their personal characteristics.	NA	Student Competencies  Describe what motivates them to perform well. Illinois Workplace Skills Standards  Illinois Workplace Skills Standards  A1 Match interest to employment area.  A3 Match attitudes to job area.  A4 Match personality type to job area.  A5 Match physical capabilities to job area  A6 Identify career information from counseling sources.  E1 Describe responsibilities of employee.	Reading for Informational Text RI 4 RI 7 Speaking and Listening SL 1 SL 2 Language L 3 L 4 L 6
The Day of the Fair  Students will visit seven speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions.  Objectives:  Students will:  Complete one pre-fair activity (teacher-led) (optional).  Express how jobs require specific interests and skills.  Complete one post-fair activity (teacher-led) (optional).  Complete a student evaluation, if requested.	Social Sciences SS.IS.2.6-8: Ask essential and focusing questions that will lead to independent research. SS.EC.2.6-8.MdC. Describe the roles of institutions, such as corporations, non-profits, and labor unions in a market economy.	Student Competencies Predict the ways in which some present careers may be difference in the future  Illinois Workplace Skills Standards A6 Identify career information from counseling sources. D1 Communicate orally with others. D4 Following written directions. D5 Ask questions about tasks.	Reading for Informational Text RI 4 RI 7 Speaking and Listening SL 1 SL 2 Writing W 4 W 7 Language L 3 L 4 L 6
Post-Fair Session Students reflect on their JA Career Exploration Fair experiences.  Objectives: Students will:  Identify a future career goal. Create a personal action plan.	SS.IS.6.6-8.LC.  Construct arguments using claims and evidence from multiple sources, while acknowledging their strengths and limitations.	Career Student Competencies  Explain how needs can be met in work and in leisure time.  Analyze various methods of monitoring their progress towards a goal.  Illinois Workplace Skills Standards  L5 Display a positive attitude.  D1 Communicate orally with others.	Reading for Informational Text RI 2 RI 4 RI 5 RI 7 Speaking and Listening SL 1 SL 2 Writing W 4 W 7 Language L 3 L 4 L 6



# JA Career Speaker Series

Session Descriptions	Social Studies Standards	Work and Career Standards	Common Core ELA
Session One: Before the Event  Students research the visiting career speaker and his or her company, and prepare questions for the speaker event.  Objectives: Students will:  Identify skills and interests. Recognize Career Clusters Recall future high-demand occupations	Social Sciences SS.IS.2.6-8: Ask essential and focusing questions that will lead to independent research.	Career Student Competencies Describe what motivates them to perform well.  Illinois Workplace Skills Standards L5 Display a positive attitude.	Reading for Informational Text RI 1 RI 4 RI 7 Speaking and Listening SL 1 SL 2 Writing W 4 W 7 Language L 3 L 4 L 6
Session Two: During the Event Students learn about the guest speaker's job experiences and stories, ask questions, and take notes.  Objectives: Students will:  Practice active listening skills. Equate job responsibilities with skills and interests	SS.IS.6.6-8.LC.  Construct arguments using claims and evidence from multiple sources, while acknowledging their strengths and limitations.	Illinois Workplace Skills Standards A6 Identify career information from counseling sources. D1 Communicate orally with others. D4 Following written directions. D5 Ask questions about tasks.	Speaking and Listening SL 1 SL 2 Writing W 4 W 7 Language L 3 L 4 L 6
Session Three: After the Event Students reflect on what they learned during their preparation and the speaker event. Objectives: Students will: Recognize Career Clusters	NA	Career Student Competencies  Predict the ways in which some present careers may be difference in the future.  Illinois Workplace Skills Standards  M 2 Work with team members  M3 Complete a team task.	Speaking and Listening SL 1 SL 2 Writing W 2 W 4 W 7 Language L 3 L 4 L 6



# JA Excellence through Ethics

Session Descriptions	Social Studies Standards	Work and Career Standards	Common Core ELA
Day of the Visit  Students are introduced to the concept of ethics, participate in a demonstration of why ethics are important to discuss, examine their core values, and explore how we are all interdependent on the choices we each make.  Objectives:  Students will:  Define ethics, ethical dilemma, values, core values, and interdependence. Articulate how one's core values affects one's choices. Articulate and identify the steps necessary to make ethical decisions. Recognize that individual ethics affect the greater community.	Social Sciences SS.IS.2.6-8: Ask essential and focusing questions that will lead to independent research. SS.EC.2.6-8.MdC. Describe the roles of institutions, such as corporations, nonprofits, and labor unions in a market economy.	Illinois Workplace Skills Standards D1 Communicate orally with others. D4 Following written directions. D5 Ask questions about tasks. H1 Identify the problem. H2 Identify solutions to a problem and their impact. H3 Employ reasoning skills. H4 Evaluate options.	Reading for Informational Text RI 1 RI 4 RI 7  Speaking and Listening SL 1 SL 2 SL 3 SL 4  Writing W 4  Language L 3 L 4 L 6
Reflection Activity  Students will reflect and discuss what they've learning after interacting with the volunteer, a local business professional who articulated how and why professionals make ethical choices and decisions regarding relationships, the work environment, and life.  Objectives:  Students will:  Apply key terms and concepts used in the volunteer-led activities.  Use intentional, ethical decision-making skills to consider outcomes and consequences of choices.  Self-examine to develop a personal awareness of values to begin to see the connection between their words and actions.	SS.IS.6.6-8.LC. Construct arguments using claims and evidence from multiple sources, while acknowledging their strengths and limitations.	Student Competencies  Describe what motivates them to perform well.  Illinois Workplace Skills Standards  J9 Apply ethical reasoning.	Speaking and Listening SL 1 SL 2 SL 3 Language L 3 L 4 L 6



## JA It's My Job (Soft Skills)

Session Descriptions	Social Studies Standards	Work and Career Standards	Common Core ELA
Communicating About Yourself Students learn what their dress, speech, and listening skills communicate to others about them.  Objectives: Students will:  Recognize the importance of manners as an element of professionalism.  Identify language and style appropriate for the workplace.	NA	Career Student Competencies Describe what motivates them to perform well.  Compare their characteristics & abilities with those of others, and identify their strengths.  Illinois Workplace Skills Standards D1 Communicate orally with others. D4 Following written directions. D5 Ask questions about tasks.	Reading for Informational Text RI 1 RI 4 Speaking and Listening SL 1 SL 2 SL 4 SL 6 Writing W 4 Language L1 L 2 L 3 L 4 L 6
Applications and Resumes  Students examine both document forms and begin to think about how to adapt their experiences, skills, and achievements into the applicable template to present themselves to a potential employer.  Objectives:  Students will:  Identify information necessary for a job application.  Recognize key features and formatting of resumes.  Use appropriate language for a resume.	NA	Illinois Workplace Skills Standards B2 Locate resources for finding employment. B3 Prepare a resume. B7 Identify steps in applying for a job.	Speaking and Listening SL 1 SL 2 Writing W 4 Language L1 L 2 L 3 L 4 L 6



## JA It's My Job (Soft Skills)

Session Descriptions	Social Studies Standards	Work and Career Standards	Common Core ELA
Interviewing for a Job  Students complete an activity and track their accomplishments in a "brag sheet." Additional activities are available in which students develop a personal profile that will help them succeed during an interview and practice mock interviews.  Objectives:  Students will:  Identify appropriate content for a personal brag sheet Adapt personal information to interview situations. Develop answers to common interview questions. Recognize appropriate professional dress and demeanor for a job interview.	NA	Illinois Workplace Skills Standards B4 Prepare for job interview. D1 Communicate orally with others. D4 Following written directions. D5 Ask questions about tasks.	Speaking and Listening SL 1 SL 2 SL 4 SL 6 Writing W 4 Language L1 L2 L3 L4 L6
Cell Phones in the Workplace  Students develop an understanding of appropriate communication methods to ensure workplace success.  Objectives:  Students will:  Recognize and identify appropriate and inappropriate uses of cell phones in the workplace.  Identify the effects of inappropriate usage of cell phones in the workplace.  Adapt cell phone behavior and functions for professional uses.  Recognize and apply appropriate texting style for communicating in the workplace.	NA	Illinois Workplace Skills Standards D1 Communicate orally with others. D4 Following written directions. D5 Ask questions about tasks. E1 Describe responsibilities of employee. F2 Identify positive behavior.	Speaking and Listening SL 1 SL 2 SL 4 SL 5 SL 6 Language L1 L3 L4 L6



## JA It's My Job (Soft Skills)

Session Descriptions	Social Studies Standards	Work and Career Standards	Common Core ELA
Workplace Communication  Students complete activities focused on appropriate tone and topics for the workplace and strategies for collaborating effectively.  Objectives:  Students will:  Identify and use an appropriate professional tone in workplace communication.  Identify appropriate and inappropriate subjects for workplace discussion.  Enable cooperative and productive group interactions.  Communicate to solve problems collaboratively and respectfully.	NA	Illinois Workplace Skills Standards D1 Communicate orally with others. D4 Following written directions. D5 Ask questions about tasks.	Speaking and Listening SL 1 SL 2 SL 4 SL 5 SL 6 Language L1 L 3 L 4 L 6
Workplace Writing Students practice writing concisely, clearly, and correctly, with appropriate workplace style.  Objectives: Students will:  Use proper spelling, grammar, and punctuation in the workplace.  List best practices for effective business writing.  Use clear language and appropriate style for written communication in the workplace.  Identify important ideas and express them clearly and concisely in writing.	NA	NA NA	Speaking and Listening SL 1 SL 2 SL 4 SL 6 Writing W 4 W5 W6 Language L1 L 2 L 3 L 4 L 6

